

The FactorTM

*The one thing that makes
all the difference*



Leaders create culture. *Culture* drives behavior.
Behavior produces results.

*What is the reality
of the situation?*

*What outcome
do I want?*



$$E + R = O$$



*What discipline-driven action
can I take right now?*

$$\begin{array}{rcl} & \left[\begin{array}{c} \textit{Intentional} \\ \textit{On-purpose} \\ \textit{Skillful} \end{array} \right] & \\ \text{E} + & \frac{\textit{Discipline-driven R}}{\textit{Default-driven R}} & = \text{O} \\ & \left[\begin{array}{c} \textit{Impulsive} \\ \textit{On-autopilot} \\ \textit{Resistant} \end{array} \right] & \end{array}$$

***Press Pause
Get Your Mind Right
Step Up
Adjust & Adapt
Make a Difference
Build Skill***

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www.Focus3Culture.com